

PSG Konsult delivered a 1% increase in recurring headline earnings per share and a return on equity of 19.8%.

Despite the challenging environment, the group achieved top line revenue growth of 8% for the period following continued wealth net inflows (R8.3 billion) and growth in insure premiums (8%). This growth was impacted by generally lower securities prices which affected fees on assets under management and performance fees generated.

From a cost perspective our Insure division was adversely impacted by the KZN floods during April 2022, however Western's comprehensive reinsurance programme cushioned the effect on underwriting results. The firm remains confident of its long-term growth prospects, we therefore continued to invest in both technology and people. Compared to the prior six month period, our technology and infrastructure spend increased by 14% (these costs continue to be fully expensed), while our headcount grew by 7%. We are proud of the progress made in growing our own talent, with 132 newly qualified graduates (93% of whom are ACI candidates) having joined the group since January 2022. A combination of these factors marginally impacted our operating margins.

Furthermore, investment income earned on shareholder assets was impacted by negative equity markets during the period.

PSG Konsult's key financial performance indicators for the six months ended 31 August 2022 are shown below.

	31 Aug 22 R000	Change %	31 Aug 21 R000
Core income	3 095 809	8	2 878 990
Headline and recurring headline earnings	407 557	1	404 567
Non-headline items	1 120		65
Earnings attributable to ordinary shareholders	408 677	1	404 632
Divisional recurring headline earnings			
PSG Wealth	264 981	13	234 246
PSG Asset Management	81 377	(16)	96 450
PSG Insure	61 199	(17)	73 871
	407 557	1	404 567
Weighted average number of shares in issue (net of treasury shares) (millions)	1 313.9	(1)	1 323.6
Earnings per share (basic) (cents)			
– Recurring headline and headline	31.0	1	30.6
– Recurring headline (excluding intangible asset amortisation cost)	33.7	2	33.1
– Recurring headline (excluding performance fees)	29.9	6	28.2
– Attributable	31.1	2	30.6
Dividend per share (cents)	11.0	10	10.0
Return on equity (ROE) (%)	19.8		22.0






Non-executive directors: W Theron (Chairman), PJ Mouton*, AH Sangqu*, PE Burton*, TC Esau-Isaacs*, ZL Combi*, ZRP Matsau* (^ Lead independent; * Independent)
Executive directors: FJ Gouws (Chief executive officer), MIF Smith (Chief financial officer)
Company secretary: PSG Management Services Proprietary Limited
PSG Konsult head office and registered office: 4th Floor, The Edge, 3 Howick Close, Tyger Waterfront, Tyger Valley, Bellville, 7530; PO Box 3335, Tyger Valley, Bellville, 7536

Transfer secretary: Computershare Investor Services Proprietary Limited, Rosebank Towers, 15 Biermann Avenue, Rosebank, 2196; Private Bag X9000, Saxonwold, 2132
Listings: JSE Limited (JSE), Namibian Stock Exchange (NSX), Stock Exchange of Mauritius (SEM) **JSE sponsor:** PSG Capital Proprietary Limited (PSG Capital) **NSX sponsor:** PSG Wealth Management (Namibia) Proprietary Limited **SEM sponsor:** Perigeum Capital Ltd
JSE share code: KST **NSX share code:** KFS **SEM share code:** PSGK.N0000

ISIN code: ZAE000191417 **LEI:** 378900ECF3D86FD28194 **Auditor:** Deloitte & Touche
PSG Konsult Limited (Incorporated in the Republic of South Africa) ('PSG Konsult' or 'the company' or 'the group') **Registration number:** 1993/003941/06

Website: www.psg.co.za

Salient features

 1% 31.0 cents Recurring headline earnings per share 2021: 30.6 cents 2020: 24.8 cents	 2% 33.7 cents Recurring headline earnings per share excluding intangible asset amortisation 2021: 33.1 cents 2020: 27.0 cents	 10% 11.0 cents Dividend per share 2021: 10.0 cents 2020: 8.0 cents	 7% R317.0 bn Total assets under management 2021: R295.6 bn 2020: R245.2 bn	 8% R3.0 bn Gross written premium 2021: R2.8 bn 2020: R2.7 bn
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Capital management

PSG Konsult's capital cover ratio increased to 238% (2021: 233%) based on the latest insurance group return and exceeds the minimum regulatory requirement of 100% by a substantial margin.

During July 2022, Global Credit Rating Company affirmed the group's long-term and short-term credit ratings at A⁺_(ZA) and A1_(ZA) respectively, with a Stable Outlook.

The increase in the group's capital cover ratio and the credit rating affirmation is testament to the group's strong financial position and excellent liquidity.

The group repurchased and cancelled 14.7 million shares at a cost of R175.7 million during the period as part of shareholder capital optimisation.

PSG Konsult continues to generate strong cash flows which gives us various options to optimise our capital structure and risk adjusted returns to shareholders. The value at risk of our shareholder investable assets marginally increased to 6% equity exposure during the latter part of the current period (previously below 5%). We continue to monitor investment markets and will gradually increase our value at risk exposure to align with our long-term target.

Interim dividend

The board declared an interim gross dividend of 11.0 cents per share from income reserves for the period ended 31 August 2022 (2021: 10.0 cents per share), reflecting the group's sound financial position and confidence in its prospects. The group's dividend pay-out ratio remains between 40% to 50% of full year recurring headline earnings excluding intangible asset amortisation.

The dividend is subject to a South African dividend withholding tax (DWT) rate of 20%, unless the shareholder is exempt from paying dividend tax or is entitled to a reduced rate in terms of the applicable double-tax agreement. Including DWT at 20% results in a net dividend of 8.8 cents (2021: 8.0 cents) per share. The number of issued ordinary shares is 1 306 628 388 at the date of this declaration. PSG Konsult's income tax reference number is 9550/644/07/5.

The salient dates of the dividend declaration are:

Declaration date	Thursday, 13 October 2022
Last day to trade cum dividend	Tuesday, 1 November 2022
Trading ex-dividend commences	Wednesday, 2 November 2022
Record date	Friday, 4 November 2022
Date of payment	Monday, 7 November 2022

Share certificates may not be dematerialised or rematerialised between Wednesday, 2 November 2022 and Friday, 4 November 2022, both days inclusive.

Looking forward

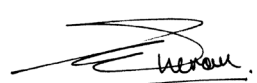
The group remains confident about its strategy and continues to invest in the business to secure its prospects for long-term growth. Investors evaluating the group's prospects for the ensuing six months are reminded that the comparative period (H2 2022) included further performance fees and a release of the remaining pandemic business interruption claims provision. We will continue to monitor local and global events, and the associated impact on the group's clients and other stakeholders.

Unaudited interim financial results

This announcement is the responsibility of the directors of the company. It is only a summary of the full announcement and does not contain full or complete details. Any investment decisions by investors and/or shareholders should be based on the full announcement, which is available through the link in the short-form announcement released on SENS on Thursday, 13 October 2022. The full announcement is also available on PSG Konsult's website at www.psg.co.za and electronic copies may be obtained, at no charge, from the company at company.secretary@psg.co.za and from PSG Capital.

The board extends its appreciation to its stakeholders, including shareholders, advisers, clients, business partners, management and employees for their continued support and commitment during the past six months.

On behalf of the board



Willem Theron
Chairman

Tyger Valley
13 October 2022



Francois Gouws
Chief executive officer